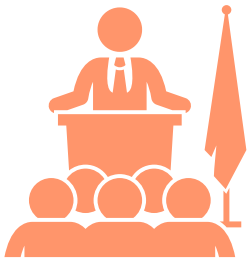




# EARSC Membership

SYNERGY OF 4 PILLARS

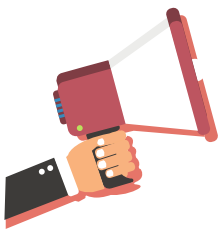
**1** Representing the Members



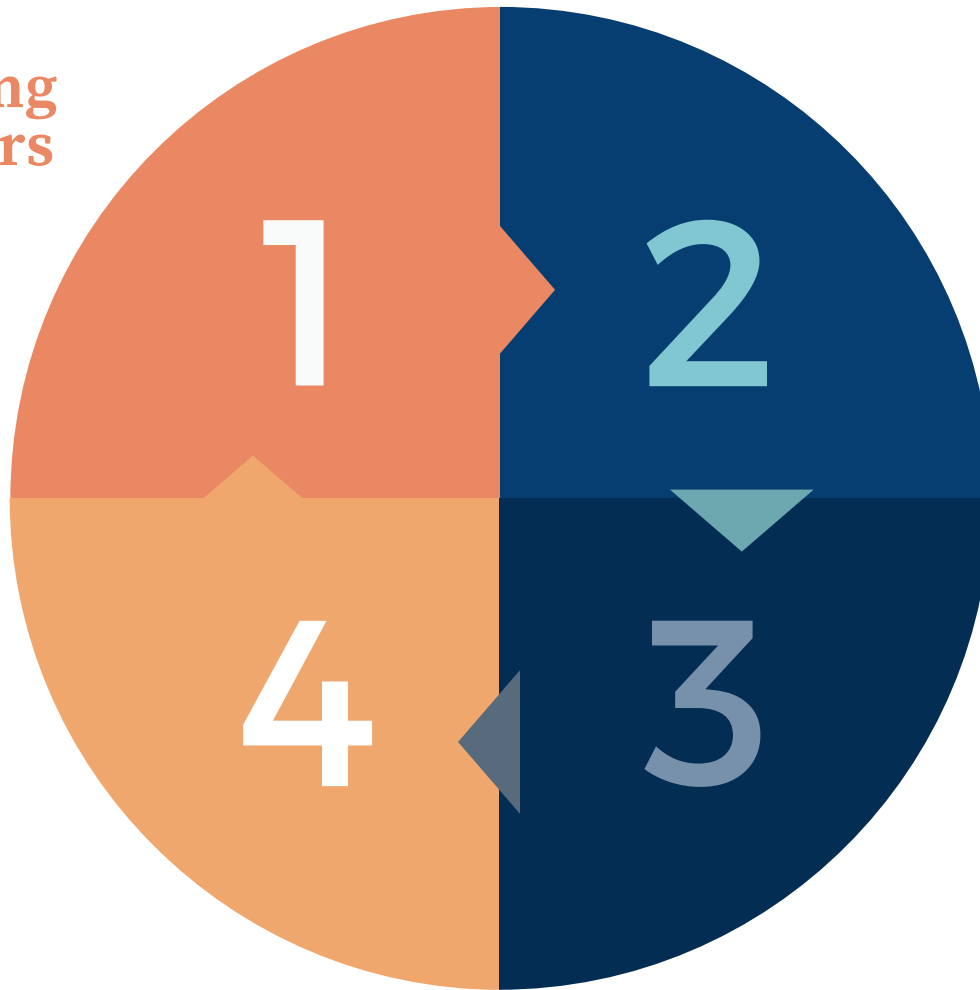
**2** Market development & Internationalization



**4** Tools for promoting the industry



**3** Showing the value of Earth Observation



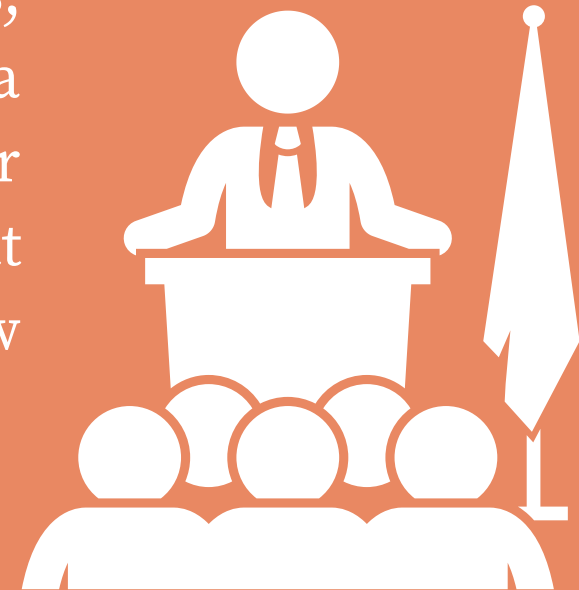
# 1st pillar: Representing the Members

The core pillar of our activities is to **support and promote our members** (approx. 135 members in more than 26 countries) through working groups, liaising with EC and ESA, giving our members a voice through **position papers**, through our participation organization and observer roles at GEO and UNGGIM respectively. More about how we represent our members [here](#).

Contact for stakeholders engagement,  
working groups (Green Deal, Copernicus)  
and Policy Observatory:

**[monica.miguel-lago@earsc.org](mailto:monica.miguel-lago@earsc.org)**

**[delphine.miramont@earsc.org](mailto:delphine.miramont@earsc.org)**



## 2nd pillar: Market Development and Internationalization

EARSC is engaged in a wide range of activities to develop new markets and business opportunities, interactions with communities of users, technology driven entities and international partners.



We engage with market leaders to understand their needs (**the FIRE project**) and with end users across the world to **promote the EO services**.

We help our members to develop business opportunities all over the world through collaboration with foreign markets (e.g. as we did in **ConnectEO**).

Contact [natassa.antoniou@earsc.org](mailto:natassa.antoniou@earsc.org) for more info.

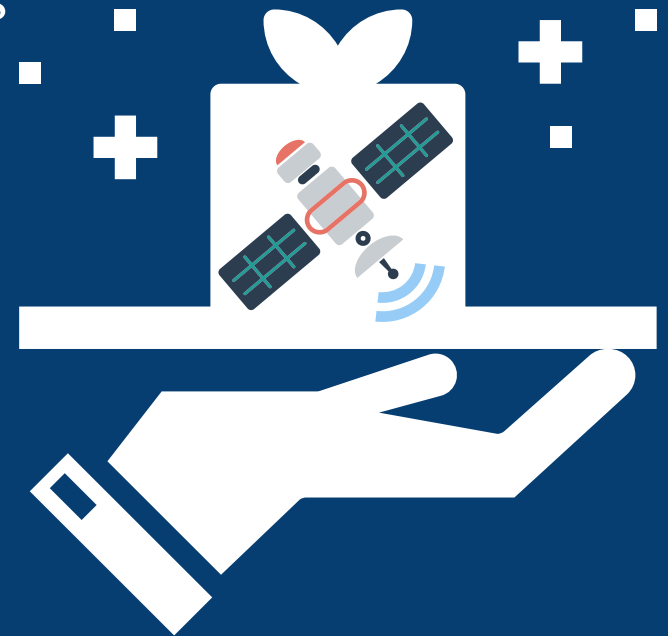
## 3rd pillar: Showing the value of Earth Observation

EARSC showcases the value of Earth Observation by leading the Sentinel Benefits Study (SeBS) project to measure the societal impact of products and services from Sentinel satellite data. Read more about the project here.

Contact: Christopher Oligschlager,  
[christopher.oligschlaeger@earsc.org](mailto:christopher.oligschlaeger@earsc.org)

EARSC conducts a regular **Industry Survey** into the total employment and turnover of the Earth Observation sector in Europe. Read more here.

Contact: Delphine Miramont,  
[delphine.miramont@earsc.org](mailto:delphine.miramont@earsc.org)



## 4th pillar: Tools for promoting the industry

EARSC has several digital tools which provide a common space to find EO companies, to discover 'online' EO services and to promote our members' products. EARSC's **closed portal** provides our members unique access to funding opportunities and updates from the industry.



EARSC provides our members with opportunities to promote their articles, job offers, news and other materials on our website and social media.

**Contact: Communication Officer, [polina.gerelchuk@earsc.org](mailto:polina.gerelchuk@earsc.org)**



[www.earsc.org](http://www.earsc.org)



[EARSC](https://www.linkedin.com/company/earsc)



[@earsc](https://twitter.com/earsc)

# Projects at EARSC



**HARMONIA** - provides tools to assess and mitigate climate change effects in cities. Contact: [elora.harjani@earsc.org](mailto:elora.harjani@earsc.org)



**EO4GEO** Alliance - bridges the skills gap between supply and demand for education, training and workforce development in the EO/GI sector. Contact: [monica.miguel-lago@earsc.org](mailto:monica.miguel-lago@earsc.org)



**FIRE** - brings together user communities across different sectors. Contact: [natassa.antoniou@earsc.org](mailto:natassa.antoniou@earsc.org)



**e-shape** develops and promotes European EO capabilities with and for the users. Contact: [francesca.piatto@earsc.org](mailto:francesca.piatto@earsc.org)



**SeBS** showcases the benefits brought by the usage of Sentinels data to society, environment and economy Contact: [christopher.oligschlaeger@earsc.org](mailto:christopher.oligschlaeger@earsc.org)

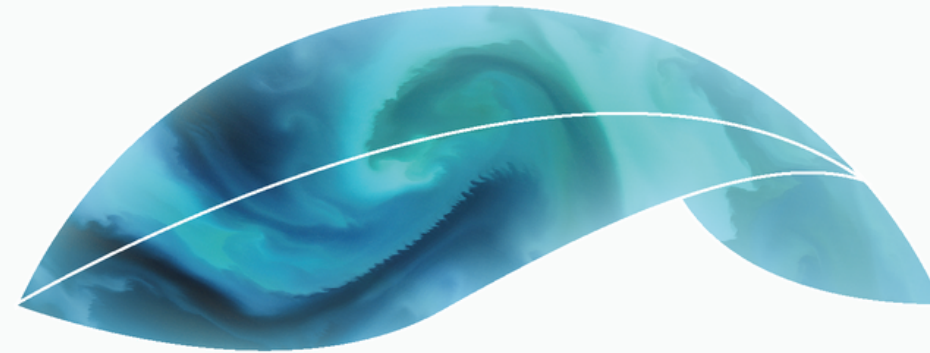


# EARSC EOcafe

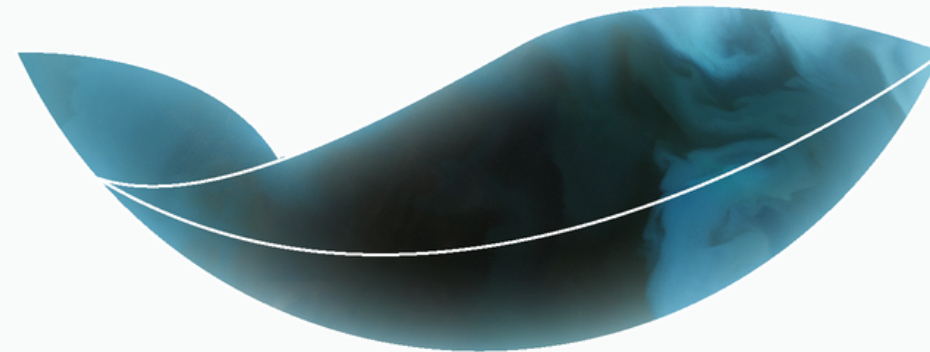


- Online event every 2 weeks
- Timely, relevant & practical information on a broad variety of topics related to the EO sector
- Important topics for the industry
- Experts, knowledgeable speakers of the industry
- Discuss and network while enjoying a cup of coffee with friends
- In case of questions or topic ideas contact **[natassa.antoniou@earsc.org](mailto:natassa.antoniou@earsc.org)**

# EARSC Annual Conference - EXPANDEO



**EXPANDEO**



#WHERETHEMARKETMEETS

**Pre-REGISTER for EXPANDEO 2023 HERE**





If you have any questions please contact our  
Communication Officer at EARSC Polina:  
[polina.gerelchuk@earsc.org](mailto:polina.gerelchuk@earsc.org)